There is nothing to compare to the opportunity offered to nonprofit executives, staff, board members and their legal and tax advisors at the WASHINGTON NON-PROFIT LEGAL & TAX CONFERENCE®. The Conference, which is the oldest and best value in the nonprofit sector, will be held March 19 & 20, 2020 at the historic Mayflower Hotel in Washington, D.C. The Mayflower is close to several metro stops and is centrally located near many of D.C.’s renowned museums, restaurants and monuments.

There are numerous trending topics in the nonprofit sector. Here is a sampling of the relevant learning opportunities we have planned for the 2020 Conference: Updates from the Hill, Treasury and IRS, Executive Compensation Trends, Election Year Issues, New FASB rules, Charitable Planning, Corporate Social Responsibility, Ethics, State Charitable Registration and Oversight, Joint Ventures, Data Privacy Updates, Employment Law Developments, plus many other topical sessions.

All of the above topics, together with other important issues, will be discussed by our distinguished faculty, that includes Alan Dye, Marcus Owens, Bruce Hopkins, Meghan Biss, Ruth Madrigal, and Margaret Von Lienen (IRS EO Director).

WE LOOK FORWARD TO SEEING YOU IN MARCH,

Alan P. Dye, Chairman
Arthur L. Herold, President
Sarah E. Mooney, Program Chair
WHY YOU SHOULD ATTEND

WHO SHOULD ATTEND?
Attorneys, accountants, management, board members, trust officers and everyone working in the nonprofit sector. If you’re involved in counseling or managing nonprofit organizations this Conference will bring you up to date on recent and projected legal, legislative and tax issues affecting the nonprofit field. As you know, this area is under heavy examination on all fronts, from public opinion to legislative scrutiny and regulatory action.

FULFILLING YOUR RESPONSIBILITIES
Every professional advisor and manager in the nonprofit area must keep informed on technical developments. You owe it to yourself and your clients to keep abreast of current nonprofit laws and issues.

LEARNING OBJECTIVES
Participants will obtain in-depth analysis of statutes and regulations from senior IRS officials and eminent practitioners. Speakers will identify important issues in tax and other legal areas, empower participants to identify and recognize issues, and explain how to resolve them. Particular emphasis will be given to the evaluation of recent developments in areas identified by the IRS and other agencies as current and topical. Subjects covered will include, among many others, private foundations, trade associations, unrelated business income, political activity and charitable state registration & oversight.

PREREQUISITE – FIELD OF STUDY
Program Level is intermediate. Sessions are appropriate for CPA’s, Tax Specialists, Attorneys & Association Directors with a proficient understanding of the tax-topics covered in the conference program. No advanced preparation is required.
NASBA Fields of Study: Taxes, Accounting, Regulatory Ethics.

FIRST-RATE FACULTY
Presentations, panel discussions, question-and-answer sessions, and luncheon speakers provide you a great opportunity to hear from our diverse and distinguished faculty, which includes attorneys, accountants, top-level IRS officials, Treasury officials, Congressional staff and other nonprofit professionals.

TAX DEDUCTIBLE
An income tax deduction may be allowable for education expenses (including travel, meals and lodging) undertaken to maintain and improve professional skills. See Treasury Regulation Sec.1.162-5.

ENJOY DC’S CHERRY BLOSSOMS
There is an excellent chance that DC’s renowned cherry blossoms will be in bloom in late March. Extend your stay through the weekend and enjoy not only the gorgeous trees, but find out why D.C. is considered a top ‘foodie’ destination.

FOLLOW ALONG FOR UPDATES

@WASHINGTONTAXCONF
@WNTC_CONFERENCE
WASHINGTONTAXCONFERENCE
### WEDNESDAY, MARCH 18, 2020

#### EVENING BONUS SESSION
- **5:00 – 6:00 pm**
  - Early Registration *(Palm Court Foyer)*
- **6:00 – 7:00 pm**
  - A Guide to Fraud Prevention
    - **Joan Renner**

### THURSDAY, MARCH 19, 2020

#### EARLY RISER SESSION
- **7:30 – 8:30 am**
  - Today’s Critical Issues for Fiduciaries
    - **Joseph Brodecki & Clare Golla**

#### MORNING GENERAL SESSION
- **Moderator:** Sarah Mooney, Program Chair
- **8:30 am**
  - Opening Remarks
    - **Alan Dye, Chairman**
- **8:35 – 10:05 am**
  - EO Current Developments
    - Shane Hamilton & Bruce Hopkins

#### BONUS SESSION + NETWORKING BREAK
- **11:20 – 11:50 am**
  - Telling Your Nonprofit’s Story: Third-Party Evaluations and You
    - **Michael Gale & Zachary Weinsteiger**

#### LUNCHEON
- **11:50 – 12:50 pm**
  - Message from the IRS Exempt Organization Director
    - **Margaret Von Lienen* **

#### AFTERNOON BREAKOUT SESSION I
- **12:55 – 1:55 pm**
  - Election Year Issues
    - **Heidi Abegg & Alan Dye**

*invited speaker*

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<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Speaker(s)</th>
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<tbody>
<tr>
<td>2:00 – 3:00 pm</td>
<td>Church and Religious Organization Update</td>
<td>Charles Watkins</td>
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<td><strong>AFTERNOON BREAKOUT SESSION II</strong></td>
<td><strong>Senate Room</strong></td>
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<tr>
<td>12:55 – 1:55 pm</td>
<td>Data Privacy Law Updates</td>
<td>Victoria Hordern</td>
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<tr>
<td>2:00 – 3:00 pm</td>
<td>Demystifying the IRS – Where to go and Who does what?</td>
<td>Tim Berger (Invited) &amp; Meghan Biss</td>
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<td><strong>AFTERNOON BREAKOUT SESSION III</strong></td>
<td><strong>Grand Ballroom</strong></td>
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<tr>
<td>1:20 – 3:00 pm</td>
<td>The Nonprofit Accountant’s Ethics Squeeze</td>
<td>Jack Marshall</td>
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<tr>
<td>3:00 – 3:15 pm</td>
<td>Networking &amp; Refreshment Break</td>
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<td><strong>LATE AFTERNOON BREAKOUT SESSION I</strong></td>
<td><strong>Chinese Room</strong></td>
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<tr>
<td>3:15 – 4:15 pm</td>
<td>Group Exemption Letters and Filings</td>
<td>Noel Fleming &amp; Robert Kelly</td>
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<tr>
<td>4:20 – 5:20 pm</td>
<td>Audits and Examinations</td>
<td>Jason Lilien &amp; Marcus Owens</td>
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<td><strong>LATE AFTERNOON BREAKOUT SESSION II</strong></td>
<td><strong>Senate Room</strong></td>
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<td>3:15 – 4:15 pm</td>
<td>Stop Hitting Snooze: 5 Topics Keeping Savvy CFOs Awake</td>
<td>Mona Birchfield &amp; Lisa Stover</td>
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<tr>
<td>4:20 – 5:20 pm</td>
<td>Revenue Recognition – Understand the Forthcoming Changes</td>
<td>Paul Preziotti</td>
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<td><strong>LATE AFTERNOON BREAKOUT SESSION III</strong></td>
<td><strong>Grand Ballroom</strong></td>
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<tr>
<td>3:15 – 4:15 pm</td>
<td>Deep Dive Into Form 990-T and UBIT</td>
<td>Nathan Doane &amp; Shelly Michalowski</td>
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<td>4:20 – 5:20 pm</td>
<td>Joint Venture Update and Tax Credit Structures</td>
<td>Steven Miller &amp; Michael Sanders</td>
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<td><strong>THURSDAY EVENING, MARCH 19, 2020</strong></td>
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<tr>
<td>5:20 – 6:30 pm</td>
<td>Registrants’ Reception</td>
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<td>Mezzanine Level</td>
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<tr>
<td>7:00 – 8:30 am</td>
<td>Continental Breakfast</td>
<td>Chinese Room</td>
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<tr>
<td>7:30 – 8:30 am</td>
<td>Understanding Functional Expenses for Financial Statements</td>
<td>Jenny Herrera</td>
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<tr>
<td>8:30 am</td>
<td>Opening Remarks</td>
<td>Sarah Mooney (Program Chair &amp; Moderator)</td>
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<tr>
<td>8:35 – 9:35 am</td>
<td>Update from the IRS and Treasury</td>
<td>Government Speakers (TBD), Alexander Reid (Moderator)</td>
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<td>9:35 – 10:35 am</td>
<td>Update from the Hill</td>
<td>Government Speakers (TBD), Ruth Madrigal (Moderator)</td>
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<td>10:35 – 10:50 am</td>
<td>NETWORKING &amp; REFRESHMENT BREAK</td>
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<tr>
<td>10:50 – 11:50 am</td>
<td>Guidance and Challenges: Post-2017 Tax Reform</td>
<td>Alexander Reid</td>
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<tr>
<td>12:00 – 1:00 pm</td>
<td>Charitable Contribution Tax Planning: Gathering Windfalls and Avoiding Pratfalls</td>
<td>Conrad Teitell</td>
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<tr>
<td>1:05 – 2:05 pm</td>
<td>Corporate Social Responsibility and Private Foundations</td>
<td>Ruth Madrigal &amp; Preston Quesenberry</td>
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<tr>
<td>2:10 – 3:10 pm</td>
<td>Charitable Fundraising and State Oversight</td>
<td>Mark Pacella &amp; Charles Watkins</td>
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<td>1:05 – 2:05 pm</td>
<td>Wayfair Impact and other State and Local Tax Updates</td>
<td>Marc Berger &amp; Katherine Gauntt</td>
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<tr>
<td>2:10 – 3:10 pm</td>
<td>Not-For-Profit Accounting Update</td>
<td>Richard Larkin</td>
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<tr>
<td>1:05 – 3:10 pm</td>
<td>The Legal Ethics Workout</td>
<td>Jack Marshall</td>
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<td>3:10 – 3:25 pm</td>
<td>NETWORKING &amp; REFRESHMENT BREAK</td>
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<tr>
<th>LATE AFTERNOON BREAKOUT SESSION II</th>
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<tr>
<td>3:25 – 4:25 pm</td>
<td>Employment Law Update</td>
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<td>Julia Judish</td>
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<tr>
<th>LATE AFTERNOON BREAKOUT SESSION III</th>
<th>Grand Ballroom</th>
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<tbody>
<tr>
<td>3:25 – 4:25 pm</td>
<td>A Toolkit for International Activities</td>
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<td>Lisa Heller &amp; Christian Spencer</td>
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**CONFERENCE ADJOURNED!**

Session descriptions can be found on the 2020 Conference Program page at [www.legalandtaxconference.com](http://www.legalandtaxconference.com)

PLEASE TURN IN YOUR ATTENDANCE FORMS (for continuing education) AND EVALUATION FORMS BEFORE YOU LEAVE.

Thank you for joining us! We hope to see you in 2021.

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### 2020 FACULTY LIST

<table>
<thead>
<tr>
<th>HEIDI K. ABEGG</th>
<th>Webster, Chamberlain &amp; Bean, LLP</th>
<th>Washington, DC</th>
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<tbody>
<tr>
<td>MARK BERGER</td>
<td>BDO Potomac, MD</td>
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<tr>
<td>MONA BIRCHFIELD</td>
<td>CliftonLarsonAllen Arlington, VA</td>
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<tr>
<td>MEGHAN BISS</td>
<td>Calpin &amp; Drysdale Washington, DC</td>
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<tr>
<td>JOSEPH M. BRODECKI</td>
<td>Bernstein Global Wealth Management</td>
<td>Washington, DC</td>
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<tr>
<td>NATHAN DOANE</td>
<td>PricewaterhouseCoopers LLP</td>
<td>Washington, DC</td>
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<tr>
<td>ALAN P. DYE</td>
<td>Webster, Chamberlain &amp; Bean, LLP</td>
<td>Washington, DC</td>
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<tr>
<td>NOEL A. FLEMING</td>
<td>Petenko Law Philadelphia, PA</td>
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<tr>
<td>MICHAEL GALE</td>
<td>Global Giving Washington, DC</td>
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<tr>
<td>KATHERINE GAUNTT</td>
<td>BDO Atlanta, GA</td>
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<td>A. MICHAEL GELLMAN</td>
<td>FS4N LLC Bethesda, MD</td>
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<tr>
<td>CLARE GOLLA</td>
<td>Bernstein Global Wealth Management Chicago, IL</td>
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<tr>
<td>SHANE HAMILTON</td>
<td>Miller &amp; Chevalier Chartered Washington, DC</td>
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<td>LISA HELLER</td>
<td>Tate &amp; Tryon Washington, DC</td>
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<td>JENNY HERRERA</td>
<td>Citrin Cooperman Bethesda, MD</td>
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<td>BRUCE R. HOPKINS</td>
<td>Bruce R. Hopkins Law Firm, LLC Kansas City, MO</td>
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<tr>
<td>VICTORIA HORDERN</td>
<td>Bates Wells London, England</td>
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<tr>
<td>JULIA E. JUDITH</td>
<td>Pillsbury Winthrop Shaw Pittman Washington, DC</td>
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<td>ROBERT KELLY</td>
<td>Myers Brier &amp; Kelly Scranton, PA</td>
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<td>RICHARD F. LARKIN</td>
<td>BDO USA, LLP Washington, DC</td>
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<tr>
<td>JASON R. LILIENT</td>
<td>Loeb &amp; Loeb LLP New York, New York</td>
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<tr>
<td>RUTH MADRIGAL</td>
<td>KPMG LLP Washington, DC</td>
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<td>J. CALVIN MARKS</td>
<td>Johnson Lambert, LLP Raleigh, NC</td>
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<tr>
<td>JACK MARSHALL</td>
<td>ProEthics Ltd. Alexandria, VA</td>
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<tr>
<td>MICHELLE MICHALOWSKI</td>
<td>PricewaterhouseCoopers Washington, DC</td>
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(faculty continued on next page)
2019 FACULTY LIST

STEVEN MILLER
Alliant Group
Washington, DC

SARAH MOONEY
Webster, Chamberlain & Bean, LLP
Washington, DC

MARCUS OWENS
Loeb & Loeb LLP
Washington, DC

PAUL PREZIOTTI
Johnson Lambert
Vienna, VA

PRESTON QUESENBERRY
KPMG, LLP
Washington, DC

ALEXANDER REID
Morgan, Lewis & Bockius LLP
Washington, DC

JOAN RENNER
Renner & Company
Alexandria, VA

MICHAEL SANDERS
Blank Rome LLC
Washington, DC

CHRISTIAN SPENCER
Tate & Tryon
Washington, DC

LISA STOVER
CliftonLarsonAllen
Arlington, VA

CONRAD TEITELL
Cummings & Lockwood, LLC
Stamford, CT

DAVID TRIMNER
Trimmer Beckham
Arlington, VA

CHARLES M. WATKINS
Webster, Chamberlain & Bean, LLP
Washington, DC

ZACHARY WEINSTEIGER
Charity Navigator
Glen Rock, NJ

GOVERNMENT AND STATE FACULTY (INVITED)

TIMOTHY BERGER
Tax Law Specialist
EO Group/IRS
Baltimore, MD

JANINE COOK
Deputy Associate Chief Counsel
TE/GE, IRS
Washington, DC

MARK PACELLA
Chief Deputy Attorney General
PA Office of the Attorney General
Harrisburg, PA

ELINOR RAMEY
Attorney Advisor, Department of the Treasury,
Washington, DC

MARGARET VON LIENEN
Director, Exempt Organizations Division IRS, Washington, DC

BIPARTISAN CONGRESSIONAL STAFF
(Check website in March for confirmed speakers)

HOTEL ACCOMMODATIONS

Over 90 years of providing legendary service to dignitaries and presidents, The Mayflower Hotel remains a Washington, D.C. original. Listed on the National Register of Historic Places, The Mayflower Hotel has been a vibrant social hub in Washington, D.C. since opening in 1925.

Registrants are responsible for making/changing/canceling their own hotel reservations. Hotel rooms are not included in the conference registration fee. A special block of rooms has been reserved at The Mayflower Hotel, a member of the Marriott Autograph Collection (1127 Connecticut Avenue, NW, Washington, D.C. 20036) for $329 per night + tax. The room-block is good only through February 25, 2020; thereafter, rooms are available on a first-come, first-serve basis at the standard hotel rate. We encourage you to reserve your room early to ensure
EARN CLE, CPE & CAE CREDITS

Accountants, attorneys and association professionals interested in continuing education should note that the Conference is eligible for CLE, CPE & CAE credits.

Washington Non-Profit Tax Conference is a CAE Approved Provider. The 56th Washington Non-Profit Legal & Tax Conference meets the requirements for fulfilling the professional development requirements to earn or maintain the Certified Association Executive credential. All sessions qualify for CAE credit. Full participation, including 3/18/20 bonus session earns 16.50 CAE credits. We maintain records of your participation in accordance with CAE policies. For more information, please visit www.whatiscae.org.

CLE credits are granted by the individual state boards and the total CLE credits vary from state to state. A 50-minute credit hour earns up to 19 CLE credits for full attendance and a 60-minute credit hour earns up to 16 credits. You may check with us at any time for current status of the number of credits granted by a particular state. You can also visit the Continuing Education section of our website- www.legalandtaxconference.com.

Full attendance at the Conference, including the Wednesday evening session, earns up to 20.50 CPE credits based on a 50 minute credit hour. Course Level is Intermediate; Group-Live; no prerequisites or advance preparation is required. Fields of Study: Accounting, Taxes, Regulatory Ethics. Washington Non-Profit Tax Conference is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE State Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credits. Complaints regarding registered sponsors may be submitted to the National Registry of CPE Sponsors through its website: www.learningmarket.org.

Contact Rebecca Johnston, Washington Non-Profit Tax Conference with any questions. 202-688-3533, rjohnston@wc-b.com

GETTING AROUND TOWN

Metro service is available near the Mayflower Hotel via the Farragut North (.1 mile/red line) or Farragut West (.2 miles/Blue/Orange/Silver lines) stations. The Mayflower is 2.4 miles from Union Station and 5.4 miles from Ronald Reagan National Airport. The Metro is accessible at both Union Station and National Airport. Dulles International Airport is 26.5 miles from the hotel. Valet only parking is available at the Mayflower, but limited—the cost is $47.50 per day. Smithsonian museums and monuments are just a few metro stops away.

availability. Reserve your rooms online on the hotel page of our website at (www.legalandtaxconference.com) or call 1-877-212-5752 to make your room reservation. You can also call the Mayflower directly at 1-202-347-3000. Please mention the full name of the conference when reserving your room. Room rates follow: Single/Double—$329 per night + 14.95% D.C. tax. This is a “smoke free” facility.
REGISTRATION INFORMATION

HOW TO REGISTER
To register for the 56th Washington Non-Profit Legal & Tax Conference® visit www.legalandtaxconference.com or complete the registration form found in this brochure.

SPOUSE/GUEST FEE
Any registrant who wishes to bring a spouse or guest to the reception or to any of the planned meals must register that person at the time of the Conference. The cost of the meal(s) for your guest can be paid when you pick up your materials at the registration desk. Guest meals are only offered if space allows.

WHAT’S INCLUDED
In addition to the 2-Day program, the registration fee includes the bonus evening session on March 18, two luncheons, two breakfasts, refreshment breaks, the Registrants’ Reception and all Conference materials.

PAYMENTS, SUBSTITUTIONS, CANCELLATIONS
Whether you pay in advance or request that we bill you, your payment must be post-marked no later than March 4, 2020, to take advantage of the $200 savings. Registrations cancelled by February 17, 2020, will receive a full refund (minus 10% for processing). Cancellations received from February 18 – March 12, 2020 will receive a 50% refund. Cancellations six days prior to and/or during the Conference (including no-shows) will not receive a refund. Substitutions, however, may be made at any time. For more information regarding administrative policies, such as complaints and refunds, please contact Rebecca Johnston at 202-688-3533 or rjohnston@wc-b.com.

MATERIALS & BADGES
Conference materials and badges will be available for pick-up at the Registration Desk located in the Grand Ballroom Foyer beginning at 7:00 am on March 19 & 20, 2020. For early arrivals, badges & materials will also be available at the Registration desk Wednesday, March 18, between 5:00 and 6:00 pm. Conference Badges must be worn at all times to gain admittance to the Conference proceedings.

DISCLAIMER
Speakers and topics are subject to change without notice.

SPECIAL NEEDS/DIETARY RESTRICTIONS
An e-mail will be sent out to all registered attendees several weeks before the Conference communicating logistics and asking for any dietary restrictions or special needs assistance. You can also email rjohnston@wc-b.com or call 202.688.3533

CONTINUING EDUCATION AVAILABLE
CLE — up to 19 (50 min) 16 (60 min.) credits
CPE — up to 20.50 credits
CAE — up to 16.50 credits

CONTACT US
Washington Non-Profit Tax Conference, P.O. Box 27315, Washington, DC 20038-7315 Phone: 202.688.3533 | Email: rjohnston@wc-b.com | www.legalandtaxconference.com
CONFERENCE REGISTRATION FORM

Mail to: Washington Non-Profit Tax Conference | PO Box 27315, Washington, DC 20038-7315
Phone: 202.688.3533 Fax: 202.318.1482 Online: www.legalandtaxconference.com

Name _________________________________ Badge Nickname ___________________
Organization _________________________ Position _____________________________
Address ________________________ City _____________________ State ____ Zip ________
Phone ___________________ Fax _______________ Email ___________________________

☐ Check here if special assistance is required because of disabilities. Please attach a description of your need

REGISTRATION FEES:

_____ $1,099 through March 4, 2020
(Full Conference) 

_____ $1,299 as of March 5, 2020

_____ $650 for one day option (Choose one: Thurs___ Fri___)

Group Rate _____ $750 (if registering 4+ attendees from the same organization)

CHOOSE ONE:

☐ I would like to receive a hard copy of the Proceedings Manual (500+ pages) and flashdrive when I check in (add an additional $25 to registration fee)

☐ I would like a flashdrive of the Proceedings Manual when I check in – I do not want the hard copy (No additional charge)

I cannot attend, but would like to purchase:

☐ Proceedings Manual plus flashdrive (text only) $500

☐ Check enclosed for $ _______________ Payable to “Washington Non-Profit Tax Conference” (your payment must be postmarked by March 4, 2020 to take advantage of the $200 savings)

☐ Bill Me ☐ Pay by credit card (Visa, MC, Amex, Diners)

Card # ___________________________________ Expiration __________________________

Amount to be charged $ _______________ Signature _______________________________

If you desire Professional Accreditation (Continuing Education Credit), please provide the necessary information below for all states in which you desire accreditation

Name of Registrant Requiring Registration Type of Accreditation (CLE, CPE, CAE, etc.) State(s) and ID Numbers (i.e., State Bar, CPA or Specialty Designation ID)

_________________________________________________ ____________________________

*We will contact registered attendees approximately four weeks in advance of the conference to discuss any special dietary restrictions.

VERIFIED ATTENDANCE

Registrants claiming accreditation will need to complete and sign attendance forms and/or affidavits, which are provided at registration and due when they leave the conference. The Washington Non-Profit Legal & Tax Conference staff will be on hand to assist and will provide detailed information with Conference materials as an aid in meeting accreditation requirements. Registrants should provide Washington Non-Profit Tax Conference the necessary information in advance to ensure that their certificate, which will be finalized and mailed out following the close of the Conference, is accurate.

Registrants are responsible for making/changing/canceling their own hotel reservations. A special block of rooms has been reserved at the Mayflower Hotel, member of the Marriott Autograph Collection. See the hotel section of this brochure for additional information. Sleeping rooms are not included in the Registration Fee.

Four ways to register
1. Use this form and mail to the address indicated
2. Fax to 202.318.1482
3. Register online at www.legalandtaxconference.com
4. Call 202.688.3533